



| March 05, 2025 | Annual Press Conference for fiscal year 2024

# WE GO BEYOND TO ENABLE TRANSFORMATION

Fiscal year 2024  
Annual Press Conference  
March 05, 2025

**Maïke Schuh**  
Chief Financial Officer



# Evonik

# Leading Beyond Chemistry

Annual Press Conference  
Fiscal year 2024

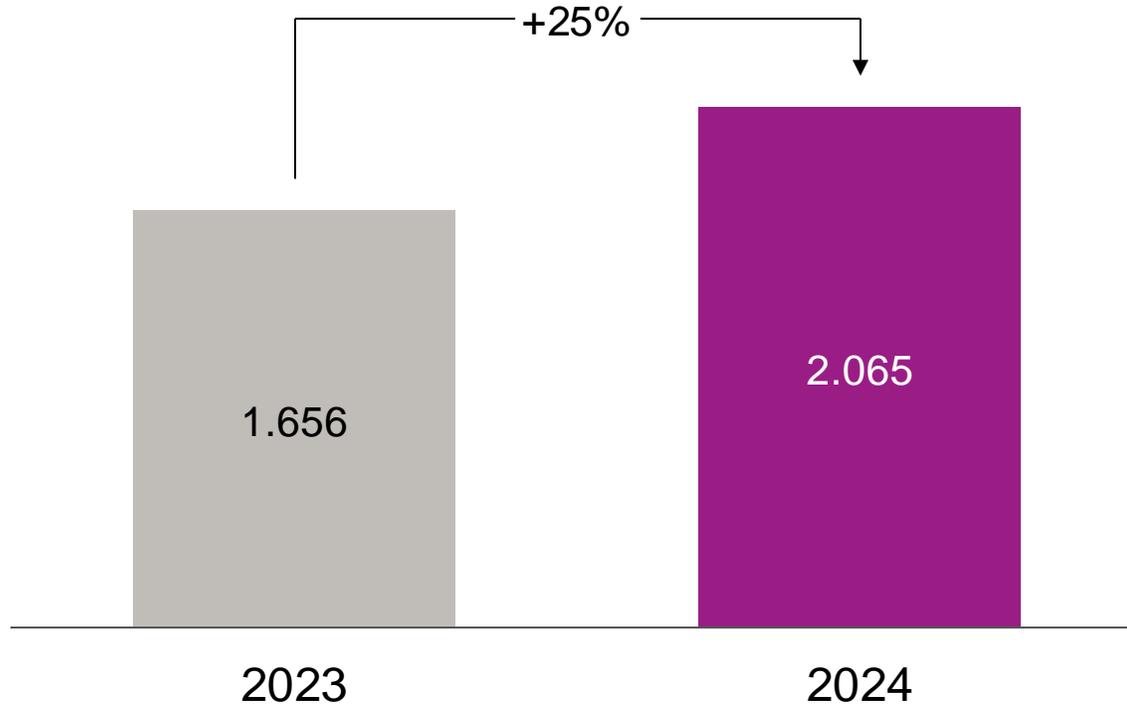
March 05, 2025

**Maik Schuh**, Chief Financial Officer

# Adjusted EBITDA 2024

## 25% higher than in 2023

Adj. EBITDA (in € billion)

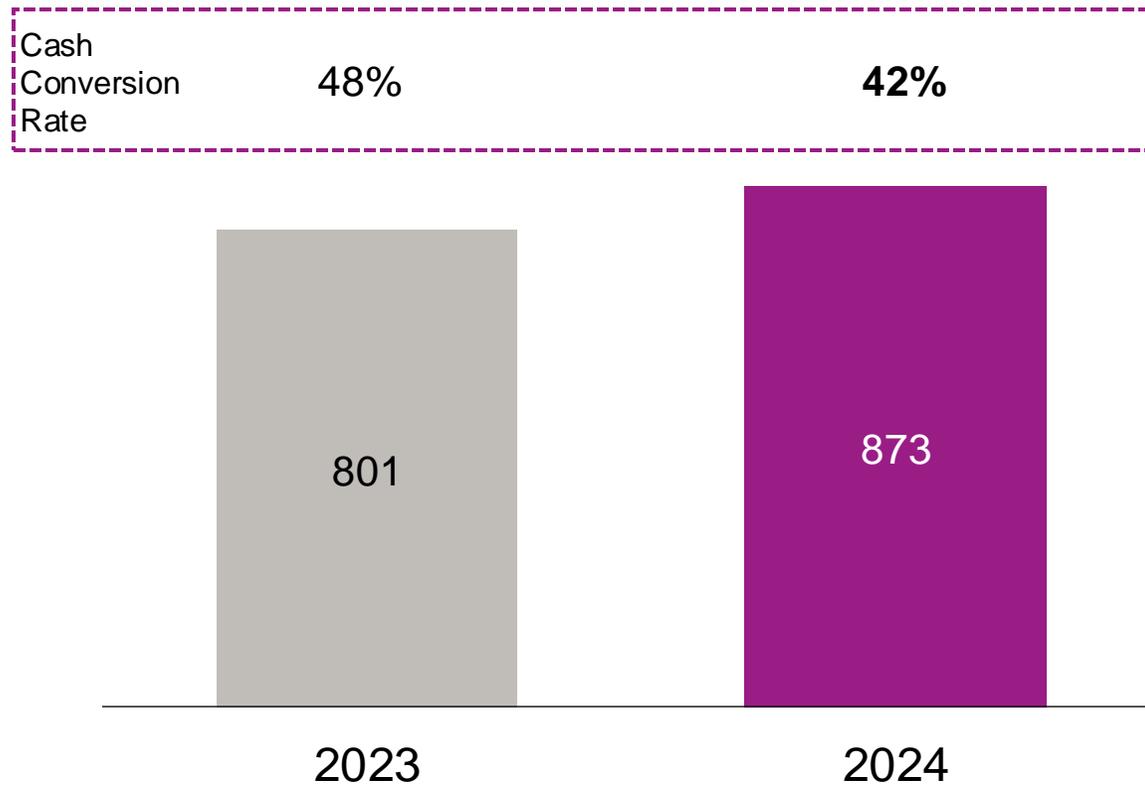


- **Earnings growth** in all business areas fueled by
  - **higher** sales volumes
  - **lower** variable costs
  - **Cost savings** from **Evonik Tailor Made** and **ongoing efficiency programs** in the businesses

# Free Cash Flow and Cash Conversion Rate 2024

## Another year of strong cash generation

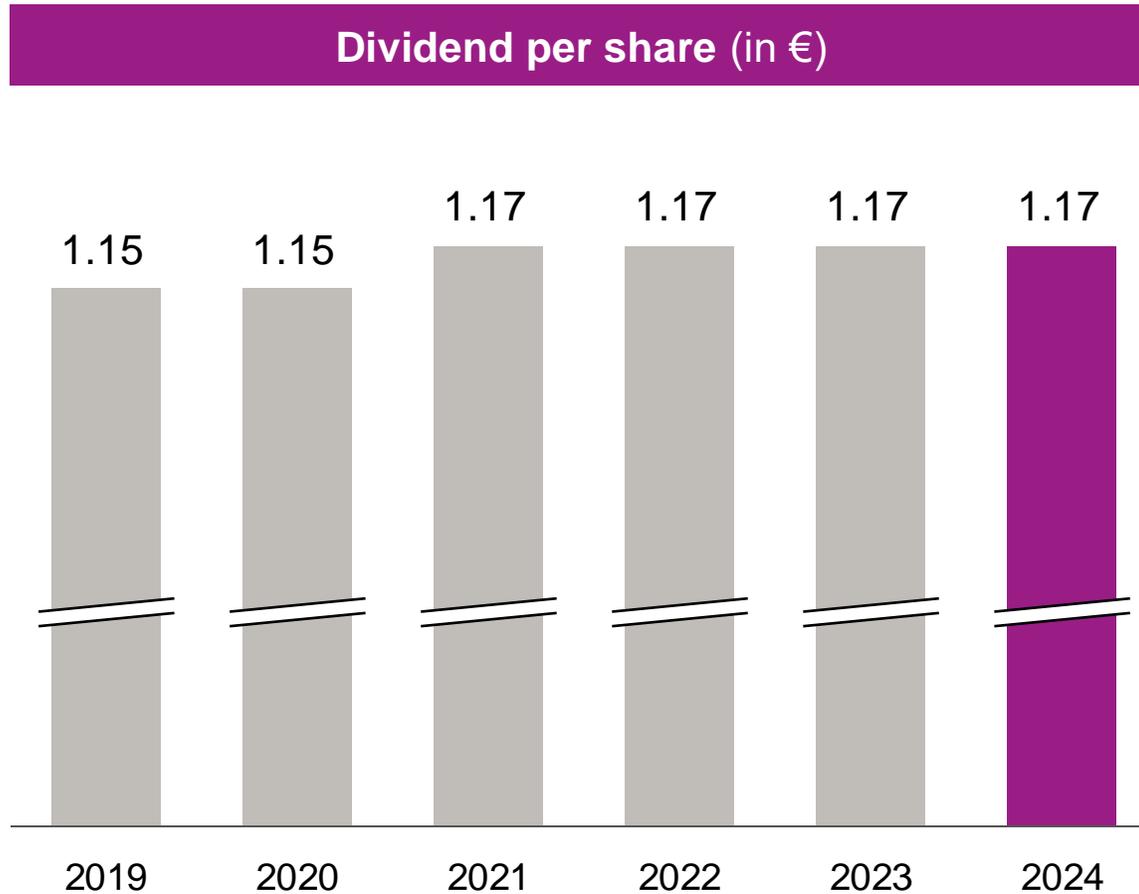
### Free Cash Flow (in € million) / Cash Conversion Rate



- Better **operating profit** compared with prior year
- **Measured capital expenditures:** capital expenditures with slight increase

# Dividend Proposal for Fiscal Year 2024

Stable dividend, covered by strong free cash flow

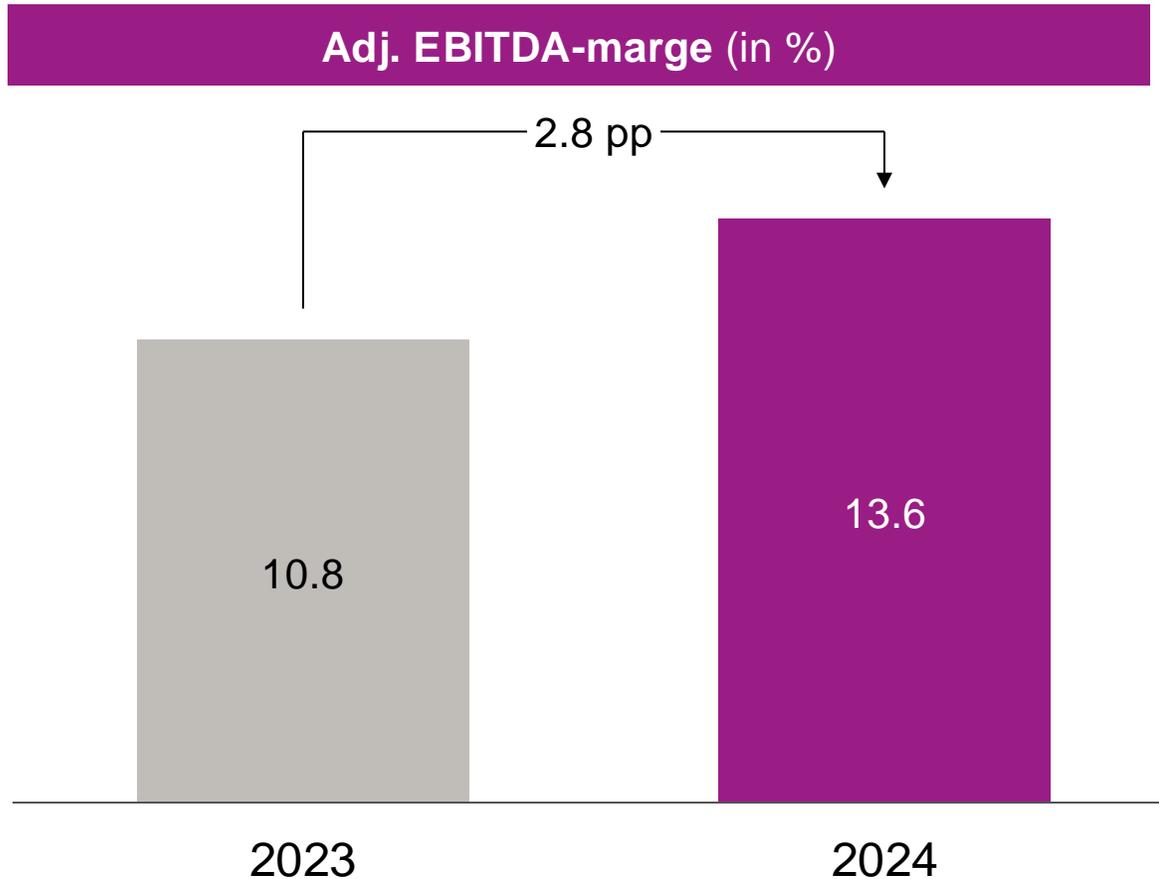


- **Suggesting a stable dividend** of €1.17 per share for fiscal year 2024
- **Attractive dividend yield** of ~6%<sup>1</sup>
- **Total payout:** €545 million
- **Free cash flow:** €873 million

1. Based on closing price of shares on Feb. 18, 2025 of 19.52 €

# Adjusted EBITDA-margin

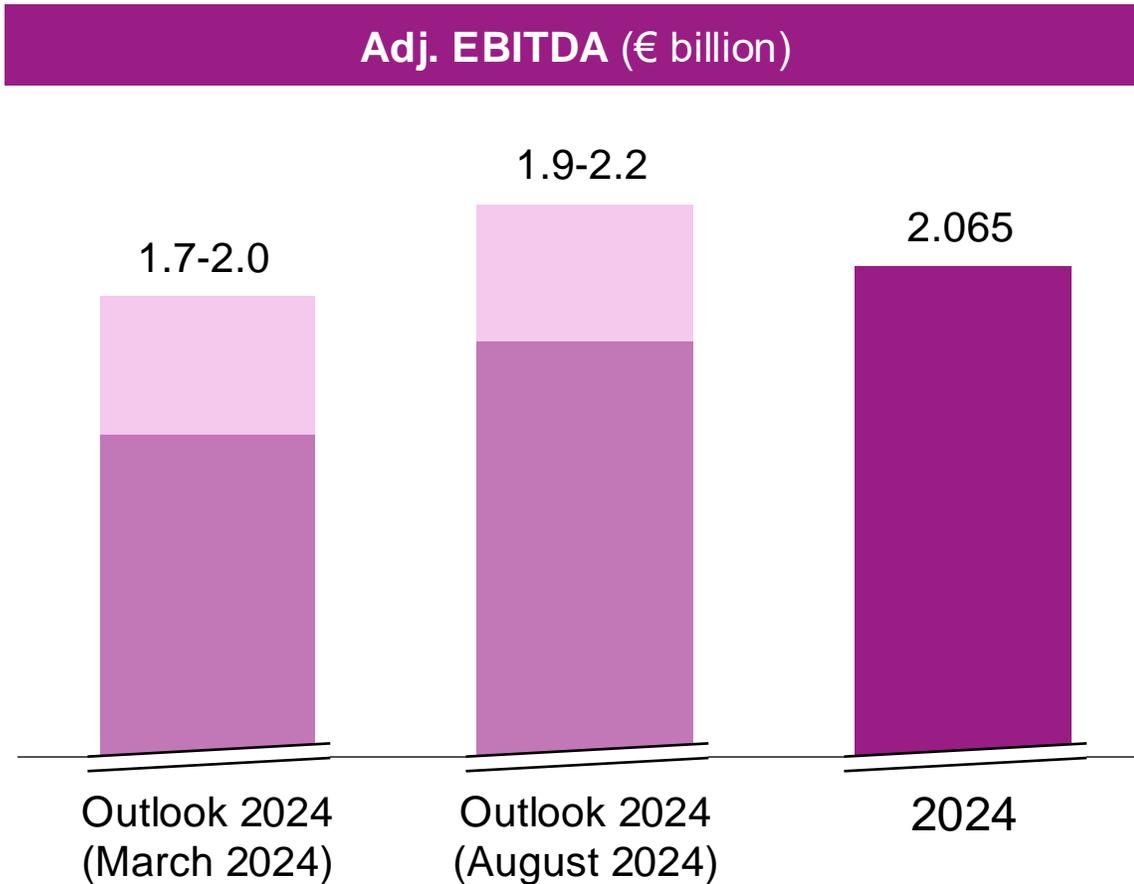
Higher capacity utilization and cost savings lift profitability



- **Adj. EBITDA-margin** in the first three quarters of 2024 clearly above prior year
- In **fiscal 2024**, the **adj. EBITDA-margin** rose by **2.8 percentage points** to **13.6%**

# Outlook 2024

Adjusted upwards during the year – and fulfilled

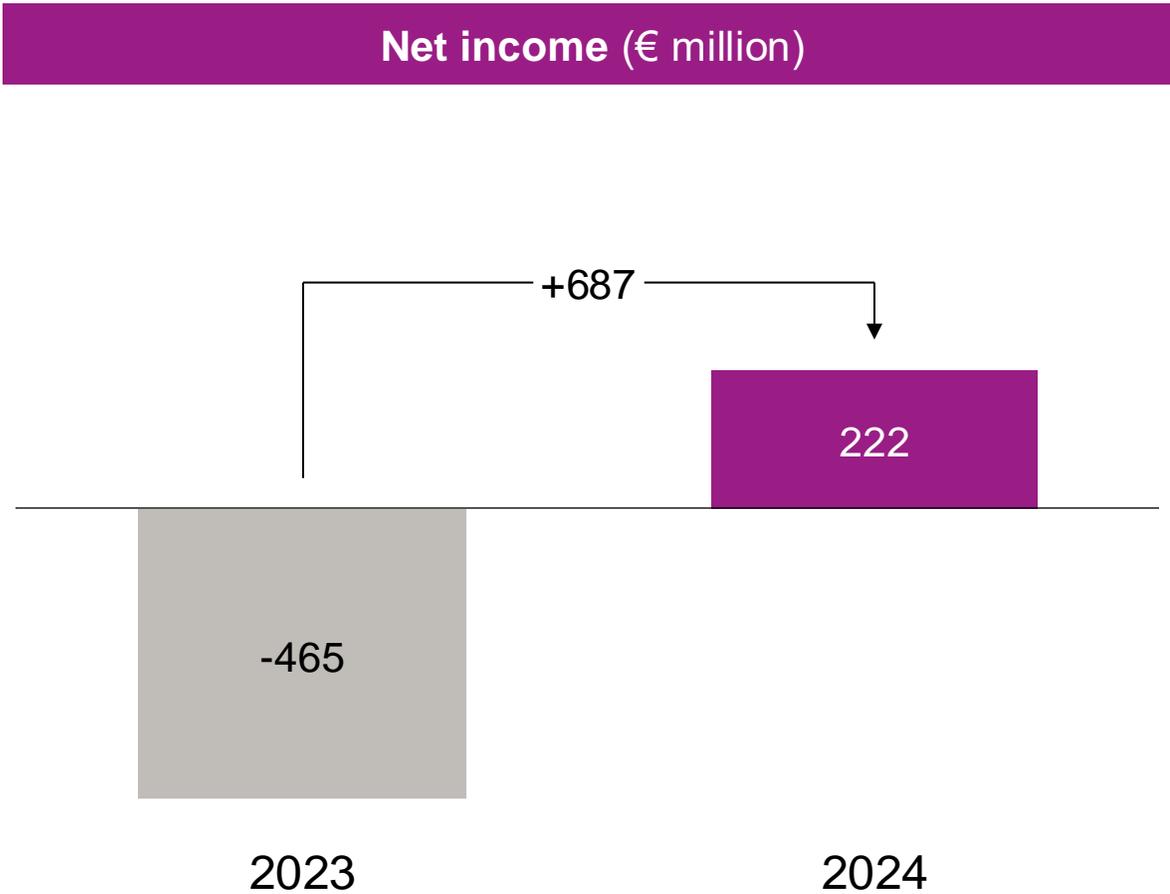


- **First outlook for 2024**  
(adj. EBITDA: €1.7–2.0 billion)
  - Earnings growth based on conservative expectations regarding macro developments
- **More optimistic outlook from August 2024**  
(adj. EBITDA: €1.9–2.2 billion)
  - Range lifted by € 200 million on better operating business in all divisions

With an **adj. EBITDA** of € **2.065 billion**, we met our **outlook for 2024**

# Net Income 2024

Net income almost €700 millionen higher



- **Net income** in 2024 **again positive**
  - **better operating results**
  - **lower one-offs** compared with 2023
    - Provisions for Evonik Tailor Made
    - Provisions for other efficiency projects

